

Miami-Dade County  
Economic Development  
& International Trade and  
International Trade Consortium

MIAMI-DADE COUNTY FLORIDA  
**BUSINESS DEVELOPMENT MISSION**



**People's Republic of China (PRC)**  
(Shanghai • Hangzhou • Guangzhou)

**April 12-20, 2016**

ORGANIZED BY THE OFFICE OF ECONOMIC DEVELOPMENT AND INTERNATIONAL TRADE  
DEPARTMENT OF REGULATORY AND ECONOMIC RESOURCES, MIAMI-DADE COUNTY





# Business Development Mission

## People's Republic of China (PRC)

(Shanghai • Hangzhou • Guangzhou)

April 12 – 20, 2016

Organized by  
The Office of Economic Development and International Trade  
Department of Regulatory & Economic Resources, Miami-Dade County

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## Practical Information

### Official Mission Itinerary/Program

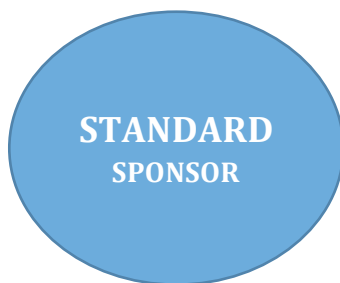
*(Subject to Change)*

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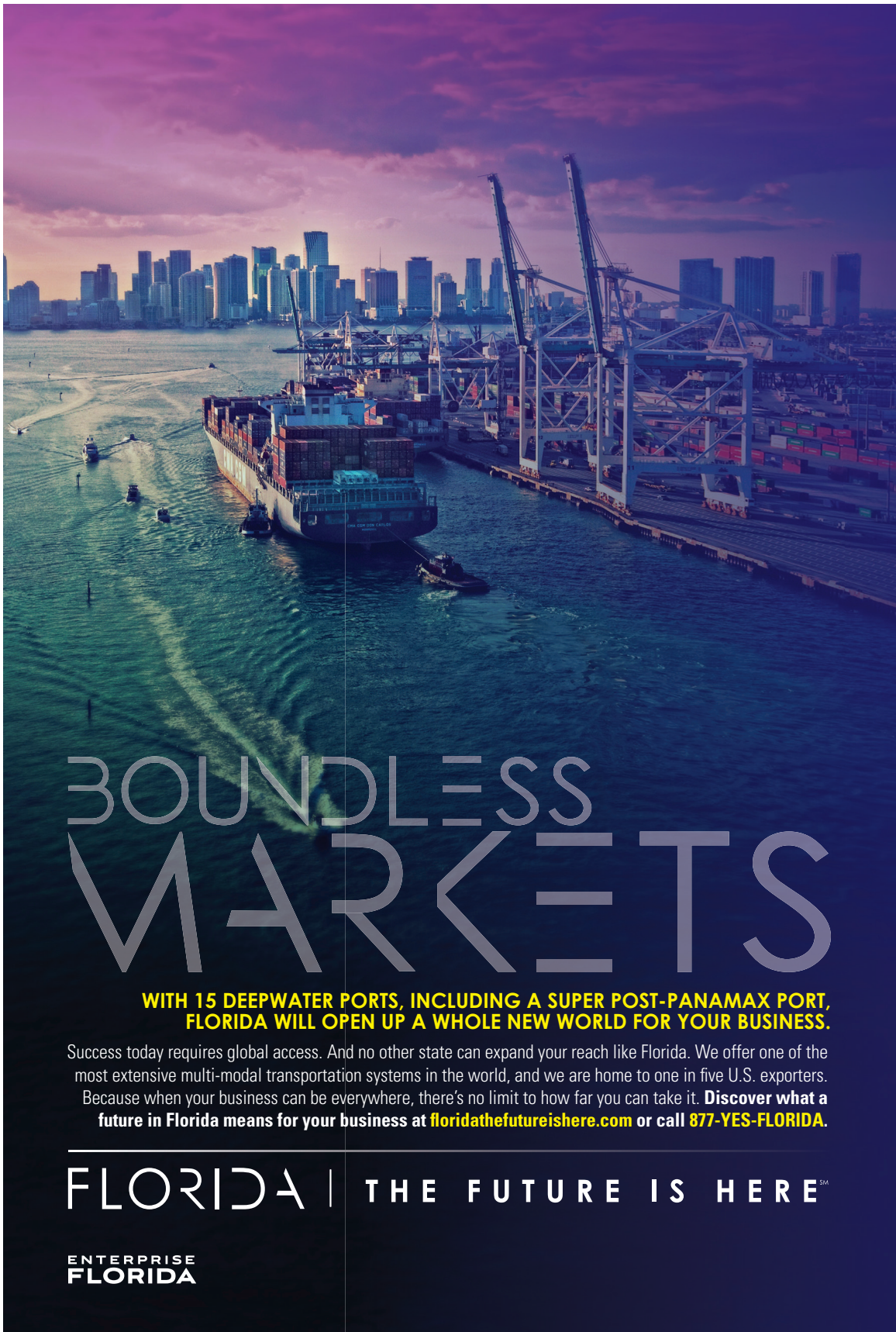
Compiled by  
**Desmond Alufohai**, CMP, CGBP  
International Trade Coordinator  
Economic Development & International Trade Office  
Department of Regulatory & Economic Resources, Miami-Dade County, Florida, USA  
Tel: + 1 305.375.1254; E-M: [alufoha@miamidade.gov](mailto:alufoha@miamidade.gov)



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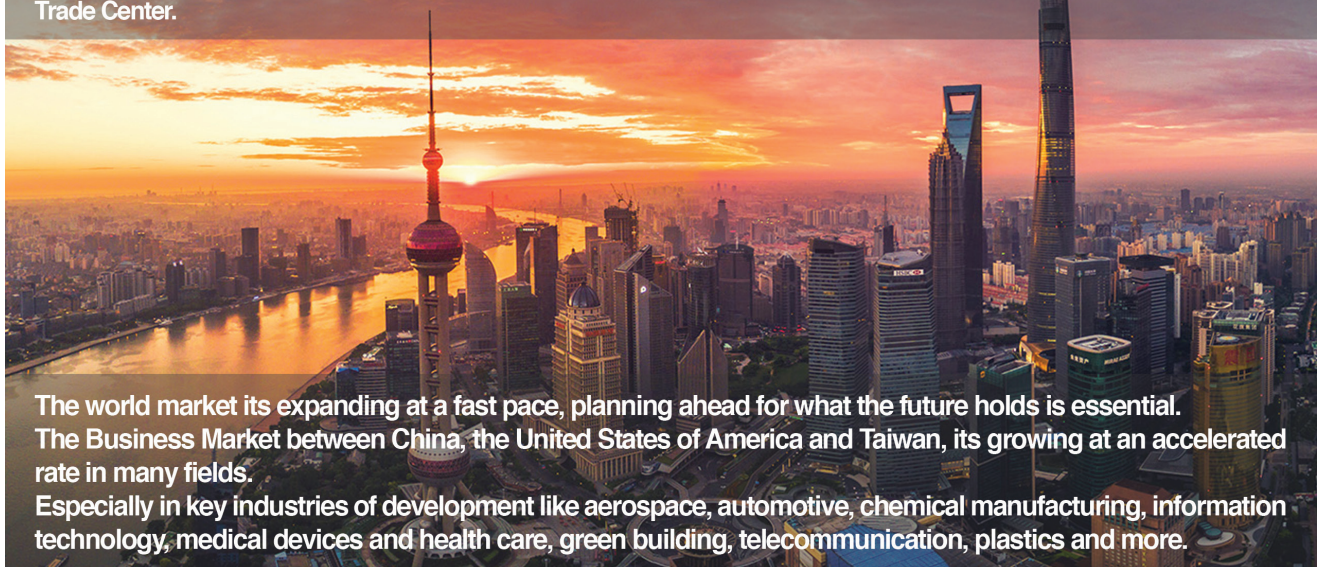
Success today requires global access. And no other state can expand your reach like Florida. We offer one of the most extensive multi-modal transportation systems in the world, and we are home to one in five U.S. exporters. Because when your business can be everywhere, there's no limit to how far you can take it. **Discover what a future in Florida means for your business at [floridathefutureishere.com](http://floridathefutureishere.com) or call 877-YES-FLORIDA.**

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We are honored and proud to be a part of the the Business Development Mission to People's Republic of China and Taiwan organized by the State through Enterprise Florida and Miami Dade County with the China - US - Latinamerica Trade Center.



The world market its expanding at a fast pace, planning ahead for what the future holds is essential. The Business Market between China, the United States of America and Taiwan, its growing at an accelerated rate in many fields. Especially in key industries of development like aerospace, automotive, chemical manufacturing, information technology, medical devices and health care, green building, telecommunication, plastics and more.



ARIAS TOVAR

As immigrants ourselves, we understand the importance of professional specialized advice when it comes to exploring new opportunities and evaluating new markets from different perspectives. In addition, we ascertain whether our clients should seek professional assistance in other important related areas, such as residential and commercial real estate, trademarks, accounting, marketing and tax matters.



We believe that every business and family has particular needs, therefore our services outline all possible products and steps required to successfully accomplish the long term goals of our clientele. We welcome this opportunity with joy, and will be waiting for you when you arrive in Florida to do Business.

Visit our website: [www.ariastovar.com](http://www.ariastovar.com) | Contact us: [info@ariastovar.com](mailto:info@ariastovar.com) | Or visit our offices at : 2250 NW 136th Avenue Pembroke Pines FL, 33028 | Tel : 954-385-2284 | Or at : 75 Valencia Avenue Gables Square Building Suite 703 Coral Gables, FL 33134 | Tel: 305-722-5281





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微信: **yinggdubois55**  
Email: **geneve.dubois@hklaw.com**

也是佛州中美交流促进会 (China Council Florida) 的主席

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# IT'S SO MIAMI<sup>®</sup>



So someone tried to describe to you how Miami's so different, so exciting and so coco loco. Know this. No tweet, snapshot or posting will ever be enough. You so have to visit to get it. **[MiamiandBeaches.com](http://MiamiandBeaches.com)**

**MIAMI.**  
GREATER MIAMI AND THE BEACHES

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**Alice Lin**  
Global Real Estate Advisor

☎ 1.305.791.0899  
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📱 alicelinmiami  
🌐 www.AmericanDaTang.com

  
**American Da Tang Group**  
美国大唐集团

## TOP 5 REASONS WHY MIAMI IS THE PLACE TO DO BUSINESS

- 1 EXCELLENT BUSINESS CLIMATE WITH NO LOCAL OR STATE PERSONAL INCOME TAX.
- 2 CONVENIENT DIRECT AIR SERVICE FROM MIAMI INTERNATIONAL AIRPORT TO ALL MAJOR DESTINATIONS IN EUROPE, LATIN AMERICA AND THE CARIBBEAN — MORE FLIGHTS TO THE REGION THAN ANY OTHER U.S. AIRPORT.
- 3 A CENTRAL LOCATION IN THE WESTERN HEMISPHERE AND IN THE EASTERN TIME ZONE, FACILITATING COMMUNICATIONS WITH EUROPE AND THE WESTERN UNITED STATES.
- 4 MORE THAN 100 INTERNATIONAL CONSULATES, TRADE OFFICES, AND BI-NATIONAL CHAMBERS OF COMMERCE THAT SUPPORT THE WORLDWIDE FLOW OF GOODS AND SERVICES.
- 5 SKILLED MULTILINGUAL, MULTICULTURAL WORKFORCE DRAWN FROM MORE THAN 100 NATIONS.

**FOR MORE REASONS, GO TO [WWW.BEACONCOUNCIL.COM](http://WWW.BEACONCOUNCIL.COM)**

 **The Beacon Council**  
Miami-Dade County's Official  
Economic Development Partnership

**FOR MORE INFORMATION,  
CALL 305.579.1300  
[WWW.BEACONCOUNCIL.COM](http://WWW.BEACONCOUNCIL.COM)**



## **ECONOMIC DEVELOPMENT & INTERNATIONAL TRADE**

### **INTERNATIONAL TRADE PROMOTION UNIT**

The goal of the International Trade Promotion Unit is to solidify Miami-Dade County's position as a world class center of international trade. Our strategy is to promote international trade by emphasizing the County's unique combination of assets – its geography, superior infrastructure, business climate, and access to financial services, to the worldwide trading community. We help local companies access global markets.

### **PROGRAMS & SERVICES:**

#### ❖ **TRADE MISSIONS PROGRAM**

##### ***Outbound Missions***

Recruit small businesses to participate in official County-led business development missions and trade shows. The outbound missions program provides business opportunities in foreign markets for New-to-Export and/or New-to-Market companies.

##### ***Inbound Missions and Delegations***

Receive and plan itineraries, agendas and protocol for incoming missions, delegations, and dignitaries visiting Miami-Dade County.

##### ***Business Meetings & Networking***

Arrange business-to-business matchmaking meetings for buyers and sellers to discuss common commercial interests.

#### ❖ **TRADE COUNSELING ASSISTANCE TO SMALL BUSINESSES**

##### ***Trade Leads and Referrals***

Issue business alerts and supply trade referrals to local small businesses upon request.

##### ***Customized Trade Briefings and Presentations***

Provide customized trade briefings and reports tailored to the individual needs of the requesting organization.

##### ***Market Analysis & Research***

Perform country analysis and market intelligence research upon request to determine best country prospects and industry sectors suited for the needs of the company.

For more information about international trade programs and services contact:

Desmond Alufohai  
International Trade Coordinator  
T: 305-375-1254  
E: oedit@miamidade.gov



Miami-Dade County  
Economic Development  
& International Trade and  
International Trade Consortium

#### ❖ **EDUCATIONAL PROGRAMS**

##### ***Import/Export Workshop & Webinar Series***

The workshop and webinar series *Practical Tools for Trade* is designed to help local small businesses better understand the unique challenges encountered when trading internationally. The workshops were recognized with an Achievement Award from the National Association of Counties (NACo) in 2011.

##### ***Trade Workshops and Conferences***

Organize and coordinate conferences and trade programs in conjunction with other agencies to provide updated trade information and assistance to small businesses.

#### ❖ **MIAMI-DADE SISTER CITIES PROGRAM**

Administer the Miami-Dade Sister Cities Program. The County has Sister Cities affiliations with 25 communities worldwide.

#### ❖ **MARKETING & OUTREACH**

##### ***Miami Consular Corps & Foreign Trade Offices***

Liaise with the Miami Consular Corps and Foreign Trade Offices, and conduct Consular Corps workshops to acquaint the accredited diplomats with resources in our community.

##### ***Economic Development Agencies***

Coordinate trade promotion activities with economic development agencies at the local, state, and federal levels.

##### ***Calendar of Events***

Maintain, publish, and distribute an online international calendar of events for the business community.

##### ***Database & Website***

Maintain an active database of local companies that is used for promoting departmental programs and to match interested commercial parties during business-to-business meetings.



## IMPORTANT & PRACTICAL INFORMATION

### CONTACT INFORMATION FOR EDIT STAFF

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International Trade Coordinator

Economic Development & International Trade Office

Department of Regulatory & Economic Resources (RER) Miami-Dade County

**BlackBerry:** +1 (305) 898 3327; **Office:** +1 (305) 375 1254; **Email:** [Alufoha@Miamiidade.gov](mailto:Alufoha@Miamiidade.gov)

**Local Mobile Phone Number in China:** + 86 131 2082 9337.

**WeChat:** *desalufy*

**Manny Gonzalez**

Chief, Economic Development & International Trade Office

Department of Regulatory & Economic Resources (RER) Miami-Dade County

**Tel:** +1 (786) 405 4885; **E-Mail:** [Mjgz@miamidade.gov](mailto:Mjgz@miamidade.gov)

**WeChat:** *Manny*

### ENTRY VISA

#### People's Republic of China (PRC)

A valid passport, not expiring for at least six months, is required for entry into China. A valid entry visa is also required for U.S. citizens. The lack of either of the above will result in a fine and immediate deportation. You can apply for a Chinese visa at:

#### Consulate General of the People's Republic of China in Houston

4317 Montrose Blvd, Houston, TX 77006

Tel: (713) 520-462; Fax: (713) 521-3064

Website: <http://houston.china-consulate.org>.

Visa Office Hours (Mon -Fri)

9:00AM - 11:30AM & 1:30PM - 3:00PM

#### Republic of China (Taiwan)

The United States and **Taiwan** have a Visa Waiver Program (VWP), therefore U.S. nationals are eligible for visa-exempt entry into Taiwan.

### HEALTH & VACCINATION

A number of vaccinations are recommended for visitors to China. For up-to-date information, consult your personal physician and/or visit the Center for Disease Control and Prevention (CDC) website at: [www.cdc.gov](http://www.cdc.gov). A yellow fever vaccination certificate (yellow card) is required for entry.



**Medications:** Carry prescription medication in original packaging, along with the prescription. Many commonly-used U.S. drugs and medications are not available in China, and counterfeit, low-quality knockoffs are prevalent. If you try to have medications sent to you from outside China, you may have problems getting them released by Chinese Customs and/or you may have to pay high customs duties.

**Air Quality Monitor:** Air pollution is a significant problem in many locations. Anti-pollution air/face mask is recommended in some cities.



## PERSONAL IDENTIFICATION

Chinese law requires that you carry your valid U.S. passport and Chinese visa or residence permit at all times. Failure to register with the police within 24 hours of arrival in the country, whether traveling or residing in China, could result in fines and deportation. Hotel staff will usually register you upon check-in. However, if you are staying in a private home with family or friends, take your passport to the local police station to register.



## SUGGESTED ATTIRE

Business attire is recommended for all business meetings, luncheons and networking receptions. Business casual is recommended for all other casual events. Comfortable casual attire is recommended for travel and for after business hours.

## LODGING

|  |   |
|--|---|
| <b><u>Shanghai</u></b> <i>(April 12 – 15, 2016)</i><br><b>Hyatt on the Bund</b><br>199 Huangpu Road<br>Shanghai 200080<br>People's Republic of China (PRC)<br>Tel: +86 21 6393 1234              | <b><u>Hangzhou</u></b> <i>(April 15 – 17, 2016)</i><br><b>JW Marriott Hotel</b><br>28 Hushu South Road<br>Hangzhou, Gongshu District<br>Zhejiang Province, 310006<br>Tel: +86 571 8578 8888 |
| <b><u>Guangzhou</u></b> <i>(April 17 – 20, 2016)</i><br><b>Grand Hyatt Hotel</b><br>12, Zhujiang West Road<br>Pearl River New City<br>Tianhe District, Guangzhou 510623<br>Tel: +86 20 8396 1234 | <b><u>Taipei</u></b> <i>(April 20 – 23, 2016)</i><br><b>Grand Hyatt Hotel</b><br>2, SongShou Road<br>Taipei, Taiwan<br>Tel: +886 2 2720 1234  |

## TRANSPORTATION

Your mission participation fee covers roundtrip airport transfers and from mission recommended hotels to all official meetings. Participants are advised to use the private taxi service (white and green cabs) for their personal travel. Ask the hotel concierge staff to provide you with the Chinese name and address of your destination in writing to be provide to the taxi drivers. Most drivers don't speak English.

## WEATHER INFORMATION

Average high/low temperatures (April).

Shanghai: 66°F / 59°F.

Hangzhou: 70°F / 54 °F

Guangzhou: 79°F / 66°F

Taipei: 74°F / 66°F



## TIME DIFFERENCE

Shanghai, Hangzhou, Guangzhou and Taipei cities are **12 hours** ahead of Miami EST.



## **MISSION ITINERARY & PROGRAM**

**Monday, April 11, 2016**  
*(Travel Day. Casual Attire)*



Mission participants are responsible for making their own travel arrangements. We encourage all participants to arrive in Shanghai, China, no later than Tuesday, April 12. Official program begins on Wednesday, April 13, 2016.

The flight information provided below are for those delegates who wish to join the mission leader departing from Miami International Airport (MIA).

- 4:30 AM      Arrive at the Miami International Airport for check-in procedures.
- 7:00 AM**      American Airlines **(AA) flight #281** departs MIA for Dallas Fort Worth (DFW) International Airport.
- 9:12 AM**      Flight arrives in DFW.
- 10:35 AM**      **AA flight #127** departs DFW for Shanghai Pudong International Airport.



**Tuesday, April 12, 2016**  
*(Shanghai)*

**2:55 PM** Flight arrives in Shanghai.

Please complete entry formalities with immigration and customs officials and proceed to baggage claim to retrieve your bags. Arriving delegates will be greeted by **Desmond Alufohai** and taken by bus to **Hyatt on the Bund Hotel**.



**Hyatt on the Bund**  
199 Huangpu Road  
Shanghai 200080  
People's Republic of China (PRC)  
Tel: +86 21 6393 1234

**REST OF EVENING ON YOUR OWN**

**Wednesday, April 13, 2016**

**(Shanghai)**  
**Business Attire**

- 8:00 AM Breakfast included with hotel room rate.
- 9:00 AM Administrative Time / Staff Meeting
- 2:30 PM Delegates assemble at Hotel lobby and depart by bus for **AMCHAM Shanghai**  
**Location:** Shanghai Center, Suite 568, 1376 Nanjing Road West, Shanghai 200040.  
**Contact:** **Scott D. Williams**, VP of Programs & Services, AMCHAM Shanghai.  
**Mobile:** +86 170 8002 0818; **E-M:** [scott.williams@amcham-shanghai.org](mailto:scott.williams@amcham-shanghai.org);  
**WeChat:** scottscott2433.
- 2:45 PM Arrive in AMCHAM Shanghai
- 3:00 PM In-Country Briefing: *"Political Overview & Economic Opportunities in China."*  
*(Attendees – Miami-Dade Mission delegation only).*  
**Speakers**  
**Eric Wolff** - Deputy Principal Commercial Officer  
U.S. Department of Commerce, Shanghai  
Representative of AmCham Shanghai
- 4:00 PM Miami-Dade County Branding Presentations  
*Presentations from different Agencies highlighting Miami's attributes and unique assets as a Gateway of the Americas, global logistics hub and destination for in-bound investments in China.*  
**Speakers/Presenters**
  - Welcome Remarks - **The Hon. Jose "Pepe" Diaz**  
*Miami-Dade County Commissioner*
  - Brief Remarks about the City of Doral - **The Hon. Pete Cabrera**  
*Councilman, City of Doral, Florida*
  - "Miami-Dade Trade: Global Trade & Logistics Center" – **Mr. Manny Gonzalez**  
*Chief, Office of Economic Development & International Trade, RER*
  - Trade Through Miami International Airport: **Mr. Kenneth Pyatt**  
*Deputy Aviation Director, Miami-Dade Aviation Department*
  - PortMiami: Cruise Capital of the World – **Ms. Debra Duster Owens**  
*Director, Government & International Relations, PortMiami*
  - Overview of Miami's Tourism Industry – **Ms. Tina Yao**  
*Director, Greater Miami Convention & Visitors Bureau Office in Shanghai*
  - Investment Opportunities in Miami: **Mr. Mario Sacasa**  
*Senior Vice President, The Beacon Council*
  - **Sponsor Testimonials:**  
(a) American Da Tang Group; (b) Arias Tovar & Associates, PA; (c) Holland & Knight



**Wednesday, April 13, 2016 (Contd).**

*(Shanghai)*

*Business Attire*

- 5:30 PM      Depart for Networking Cocktail Reception
- 6:00 PM      Cocktail Reception sponsored by the Greater Miami Convention & Visitors Bureau
- 8:30 PM      Return to Hotel by bus

**REST OF EVENING ON YOUR OWN**

## Thursday, April 14, 2016

*(Shanghai)*

*Business Attire*

- 7:30 AM Breakfast included with hotel room rate.
- 8:30 AM Delegates depart by bus for AMCHAM Shanghai.
- 9:00 AM Business-to-Business (B2B) Matchmaking Meetings/Appointments between Miami-Dade business participants and their Chinese counterparts.  
*One-on-one business appointments with pre-screened potential Chinese Customers, distributors, end-users or experienced professional services providers for the following Miami-Dade companies that subscribed for this service: (1) Sunsol Hotels and (2) Trans Express, Inc.*
- 9:15 AM Miami-Dade County Government delegation depart for City Hall, Shanghai Municipal Government  
**Location:** Shanghai Municipal City Hall, 200 People's Avenue, Shanghai  
**Contact:** Mr. **Yang Yang**, American Department, Shanghai Foreign Affairs Office  
**Tel:** + 86 21 22161 298; E-Mail: [jerry0yy@hotmail.com](mailto:jerry0yy@hotmail.com)
- 10:00 AM Courtesy meeting with the **Honorable Zhao Wen**, Vice Mayor of Shanghai.
- 11:50 AM All mission delegates reconvene at the **Portman Ritz-Carlton Hotel**  
**Location:** Portman Ritz-Carlton Hotel, 1376 Nanjing Xi Lu, Shanghai 200040.
- 12:00 PM **Investors Forum & Luncheon**  
Miami-Dade delegation will meet with Chinese investors and investment agencies to discuss Foreign Direct Investments (FDI) for viable projects and programs in Miami-Dade County - *(By Invitation Only)*.

### Panelists

- Opening Remarks - **The Hon. Jose "Pepe" Diaz**  
*Miami-Dade County Commissioner*
- "Miami-Dade Trade: Global Trade & Logistics Center" – **Mr. Manny Gonzalez**  
*Chief, Office of Economic Development & International Trade, RER*
- Investment Opportunities in Miami: **Mr. Mario Sacasa**  
*Senior Vice President, The Beacon Council*
- Opportunities in Miami's Real Estate Market – **Dr. Angie Ki**, *Chief, Business Development Officer, American Da Tang Group*
- Legal Considerations & EB-5 Investors Program – **Jose Tovar, Esq.**  
*Counsel, Arias Tovar & Associates, PA.*
- Legal Services for Potential Chinese Investors in South Florida – **Ms. Ying Liu Geneve Dubois, Esq.**, *Partner, Holland & Knight.*



**Thursday, April 14, 2016 (Contd).**  
*(Shanghai)*  
***Business Attire***

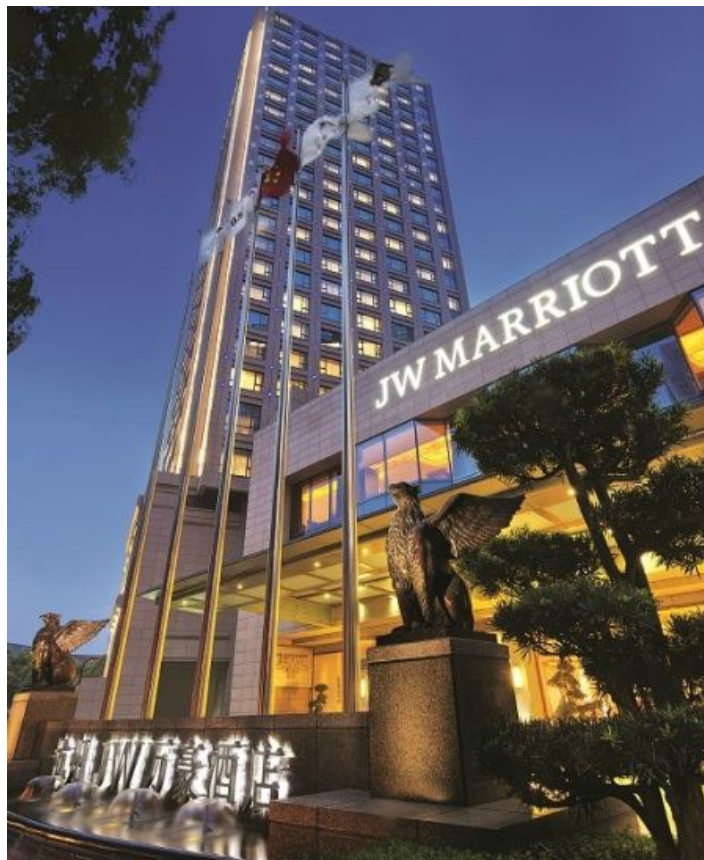
- 2:30 PM      Delegation continues their follow-up meetings continue.
- 2:30 PM      Miami-Dade Government Team depart for Meeting with China Eastern Airlines  
*(Attendees: Commissioner Jose “Pepe” Diaz, Kenneth Pyatt, Ying Liu Geneve Dubois, Chang Du, Julia Yue Shen, Manny Gonzalez and Desmond Alufohai)*  
**Location:** 上海市长宁区空港三路88号 (Shanghai, Changning District area)
- 4:00 PM      Meeting with representatives of China Eastern Airlines
- 5:00 PM      Delegation return to hotel.

**REST OF EVENING ON YOUR OWN**

**Delegates are advised to complete their pre check-out formalities for the next day.**

**Friday, April 15, 2016**  
*(Hangzhou)*  
*Travel Day. Casual Attire*

- 7:00 AM Breakfast included with hotel room rate.
- 8:00 PM Delegates depart by bus for **Hangzhou City**
- 12:00 PM Arrive at **JW Marriott Hotel, Hangzhou**
- Check-in formalities and lunch on your own.



**JW Marriott Hotel**  
28 Hushu South Road  
Hangzhou, Gongshu District  
Zhejiang Province, 310006  
Tel: +86 571 8578 8888



## Friday, April 15, 2016 (Contd.)

*(Hangzhou)*

*Business Attire*

- 2:15 PM Delegates re-assemble at the hotel lobby
- 2:30 PM **Hector Guzman** and **Jaime Basagoitia** of Trans Express Inc depart for Alibaba Group Corporate Headquarters for their B<sub>2</sub>B meeting  
**Location:** 699, Wangshang Road, Binjiang District, Hangzhou  
**Contact:** **Mr. Qian Yi**, International Marketing & Business Development Director  
B<sub>2</sub>B – marketing and Business Development, Alibaba Group  
**Tel:** + 86 1 86 5884 5817; **E-Mail:** [Yiqian.yq@alibaba-inc.com](mailto:Yiqian.yq@alibaba-inc.com)
- 2:30 PM Miami-Dade County Government delegation depart for courtesy meeting with the Vice Mayor of Hangzhou Municipal People's Government Office.
- 3:30 PM Rest of the delegation depart for a tour of Alibaba Group corporate campus.



Alibaba Group - Corporate Headquarters in Hangzhou

- 6:00 PM Return to JW Marriott Hotel

**REST OF EVENING ON YOUR OWN**

## Saturday, April 16, 2016

*(Hangzhou)*

*Business Casual*

9:00 AM Breakfast included with hotel room rate.

11:00 AM Tour of **Hangzhou Economic and Technological Development Zone** (Hangzhou ETDZ). Hangzhou ETDZ contains the Singapore-Hangzhou Science & Technological Park, the Modern Logistics Park, the High-Tech Incubator, the Innovation Industrial Park and the New Medical Industrial Base.



4:00 PM Return to Hotel

### **REST OF EVENING ON YOUR OWN**

Delegates are advised to complete hotel pre check-out formalities

**Sunday, April 17, 2016**  
*(Guangzhou)*  
*Travel Day. Casual Attire*

- 7:00 AM Breakfast included with hotel room rate
- 8:30 AM Depart for Hangzhou Xiaoshan International Airport
- 1:05 PM Air China Southern flight #3804** departs for Guangzhou Baiyun Airport
- 2:55 PM** Flight arrives at Guangzhou Baiyun International Airport
- 5:00 PM Arrive at **Grand Hyatt Hotel Guangzhou** and check-in formalities.



**Grand Hyatt Hotel**  
12, Zhujiang West Road  
Pearl River New City  
Tianhe District  
Guangzhou 510623  
Tel: +86 20 8396 1234

**REST OF EVENING ON YOUR OWN**



## Monday, April 18, 2016

*(Guangzhou)*

*Business Attire*

- 7:00 AM Breakfast included with hotel room rate
- 8:00 AM Depart for AMCHAM South China Tower  
**Location:** AmCham Tower, Suite 1801, Guangzhou International Sourcing Center  
No.8 East Pazhou Avenue  
海珠区琶洲大道南8号广州国际采购中心1801室华南美国商会塔  
**Contact:** Ms. Axa Xing, Events & International Programs Director,  
AmCham South China  
**Tel:** + 86 20 8335 1476 ext. 30, **E-Mail:** [axing@amcham-southchina.org](mailto:axing@amcham-southchina.org)
- 9:00 AM In-Country Briefing: “*Business Opportunities in South China.*”  
**Presenters**  
**Mr. Harley Seyedin**, President, AmCham South China  
**Ms. Lola Gulomova** 谷茉莉, Commercial Officer  
U.S. Consulate General in Guangzhou
- 10:30 AM Depart for Canton Import/Export Fair Complex, Pazhou  
**Location:** 380, Yuejiang Shong Road, Guangzhou  
**Contact:** Sophia Jiang, International VIP Service Executive  
China Foreign Trade Center  
**Tel:** +86 20 8906 9235; **E-Mail:** [jhh@cantonfair.org.cn](mailto:jhh@cantonfair.org.cn)
- 10:35 AM Registration of Miami-Dade Delegation for Canton Fair & briefing by Fair officials
- 11:00 AM Tour of Canton Fair Exhibition
- 3:00 PM Meeting with Officials of Hainan Airlines  
*(Attendees: Commissioner Jose “Pepe” Diaz, Mr. Kenneth Pyatt, Ying Liu Geneve Dubois, Chang Du, Manny Gonzalez and Desmond Alufohai)*
- 5:00 PM Return to Hotel by bus.

**REST OF EVENING ON YOUR OWN**

**Tuesday, April 19, 2016**  
*(Guangzhou / Shunde)*  
*Business Attire*

- 7:00 AM Breakfast included with hotel room rate
- 8:00 AM Depart for Shunde District
- 9:30 AM Visit Shunde New District Hi-Tech Industrial Development Zone
- Shunde District**, with a population of approximately 1.7 million, is a district in the city of Foshan in the Pearl River Delta, Guangdong Province, China. Once a traditional agricultural county, it has become one of the most affluent counties in Guangdong and mainland China.*
- Location:** Hangji International Financial Center, Building 3, Poly Commercial center, No 3 Tainan Road, Daliang Shunde  
佛山市顺德区大良新城区国泰南路3号保利商贸中心3座, 恒基国际金融大厦
- Contact:** Ms. Rachel  
**Tel:** +86 159020 76404
- 10:30 AM Visit and tour of Vanward Company & Hangji Metal Product Industries Company Ltd.
- Guangdong Vanward New Electric Co., Ltd** was founded in 2003 and headquartered in Shunde High-Tech Industry Development Zone . It is the leading manufacturer of gas appliance in China and initiator and propellant of Chinese Gas Appliances development and The Chinese Hardware Product Association Fuel gas Apparatus Branch. In recent years, Vanward is growing despite the market fluctuation. In year 2008, Chinese Former Premier Wen Jia Bao and Guangdong provincial party committee secretary Wang Yang visited Vanward*
- Guangdong Hangji Metal Product Industries Co., Ltd** was initially established in 1989, after more than 20 years of unrelenting efforts, it has grown up into a modern enterprise, which is professionally making HVAC fittings, integrating R&D, design, manufacturing and sales as one. The main products are service valve, ball valve, charging valve, check valve, distributor, manifold, heat-exchanger, joints and various kind of HVAC fittings, automobile parts, compressor jacket and insulation materials.*
- <http://www.chinavanward.com/english/AboutVanward.aspx>;  
<http://en.hangji.com/content.html>
- 12:00 PM Lunch hosted by **Mr. Suen**, Chairman, AMCHAM South China-Shunde Branch Office and President of Ronggui General Chamber of Commerce.
- 2:00 PM Delegation depart for Guangzhou
- 2:30 PM Visit Guangzhou Aerotropolis Development District (GADD) / Guangzhou Baiyun International Airport Bonded Area.

**Tuesday, April 19, 2016 (Contd.)**  
*(Guangzhou / Shunde)*

5:00 PM      Return to Grand Hyatt Hotel, Guangzhou

**REST OF EVENING ON YOUR OWN**

Delegates are advised to complete hotel pre check-out formalities.

Participants that registered for the Enterprise Florida Export Sales Mission will proceed to Taipei to join the mission.

We wish our **China-only** delegation a safe return home!

**End of Mission to China**

# # # # #



The following is a record of export action(s) wherein Enterprise Florida provided export promotion assistance that resulted in an increase in sales in a current market, new market entry, or new product entry.

## Company Information

Company Name \_\_\_\_\_

Address \_\_\_\_\_ County \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP Code \_\_\_\_\_

Contact Name \_\_\_\_\_ Phone \_\_\_\_\_

Title \_\_\_\_\_

Email \_\_\_\_\_ Website \_\_\_\_\_

## Export Results *(including Direct Sales, Representation Agreements and Joint Venture Agreements)*

Event Name & Date (if applicable): \_\_\_\_\_

Describe products or services sold: \_\_\_\_\_

Actual export sales obtained during event *(Please specify exact dollar value of actual sales)*: \$USD \_\_\_\_\_

Expected export sales through the next 24 months *(Please specify best estimate of expected sales)*: \$USD \_\_\_\_\_

*If Expected Sales are more than \$20 million, please provide further verification below:*

Country(ies) of destination for this sale: \_\_\_\_\_

Date(s) of sale: \_\_\_\_\_

## Assistance Provided *(Check those that apply)*

☐ Trade Show/Exhibition  
 ☐ Trade Mission  
 ☐ Export Consultation  
 ☐ Dept. of Commerce Service *(Gold Key, IPS)*  
 ☐ Export Marketing Plan  
☐ Certificate of Free Sale / Good Manufacturing  
 ☐ EFI Foreign Office  
 ☐ Trade Lead  
 ☐ Market Research  
 ☐ Other \_\_\_\_\_

## What were your objectives in participating? *(Check those that apply)*

☐ Direct Sales  
 ☐ Representation/Distributor  
 ☐ Licensing/Joint Venture  
 ☐ Other \_\_\_\_\_

Were your objectives met?   ☐ Yes   ☐ No

Does your company plan on adding at least 10 jobs **AND** increasing its total employment by at least 10% in the next 12 months?   ☐ Yes   ☐ No

Did your company apply for, or receive, a trade grant from Enterprise Florida to participate in this event or program?   ☐ Yes   ☐ No

**PLEASE COMPLETE OTHER SIDE**

This report is required for evaluating trade programs and their effectiveness. The information contained herein will be used for internal management purposes and is business CONFIDENTIAL, in accordance with Florida Statute(s) 812.081/288.075. We appreciate your support in completing this form in its entirety. (1/8/2015)

## Testimonial

[illegible]

*On behalf of Enterprise Florida, thank you for your participation in this event / program.*

Signature \_\_\_\_\_ Date \_\_\_\_\_

Print Name \_\_\_\_\_

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Miami-Dade County  
Economic Development  
& International Trade and  
International Trade Consortium



**OFFICE OF ECONOMIC DEVELOPMENT & INTERNATIONAL TRADE  
MIAMI-DADE COUNTY**

**POST MISSION EVALUATION FORM**

**(For Government Officials & Agency Reps Only)**

*[PLEASE COMPLETE ONLY ONE REPORT PER PERSON. COMPLETED FORM SHOULD BE RETURNED TO THE MISSION  
COORDINATOR UPON COMPLETION OF THE MISSION]*

Event: **Miami-Dade County Business Development Mission to China & Taiwan (Apr 12—23, 2016)**

Participant's Name: \_\_\_\_\_

Title: \_\_\_\_\_

Organization: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

1. Please state if your objectives for participating in this mission were met: \_\_\_\_\_

2. How many official meetings did you have with government/economic development agencies? \_\_\_\_\_

3. List the important agency representatives, businesses, or dignitaries you met during this mission:  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

4. What institutional or bilateral relations if any, were established or renewed and with whom?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

5. What opportunities did you have to promote Miami-Dade County as the "Gateway of the Americas" and international trade hub?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

6. We would appreciate your recommendations and/or comments to help us improve the effectiveness of our trade mission programs: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

*Please be as accurate as possible in completing this form which is subject to audit and follow-up. By signing this form, I hereby attest that the above details are true and correct to the best of my knowledge. I understand that this report is required for evaluating EDIT's trade missions program and their effectiveness.  
The information provided is public information and will be used for reporting purposes only.*



# MIAMI-DADE COUNTY AT-A-GLANCE



The Stephen P. Clark Center, located in Downtown Miami, is headquarters for Miami-Dade County Government.



## MIAMI-DADE GOVERNMENT

Miami-Dade County government serves a population exceeding 2.7 million people with a work force of approximately 25,000 employees dedicated to providing the best services possible. The County has made it more convenient for residents to obtain County services at [miamidade.gov](http://miamidade.gov), "24 hours a day, seven days a week." A wide array of services are available online to make payments, search maps, report a problem or submit ideas. Residents can request new traffic signs, schedule solid waste collections, track building plans, and even check the arrival and departure times of flights at Miami International Airport. Payments for property taxes or building re-inspection fees can be made using credit cards, and many County forms can be easily printed or downloaded. For information or service requests, residents can dial the County's 311 Monday through Friday from 7 a.m. to 7 p.m., and Saturday from 8 a.m. to 5 p.m. (closed on holidays). Specialists, with knowledge of more than 5,000 topics, are available to answer questions six days a week in English, Spanish and Creole. The 311 Answer Center handles approximately 2 million calls a year. The center provides 24-hour information services during emergency events such as hurricanes. In addition, residents can visit one of three 311 service centers for in-person assistance with transit passes, dog tag licenses, baby stroller parking permits, tax payment, and other services.

## MUNICIPALITIES

Miami-Dade County is comprised of 34 municipalities: Aventura, Bal Harbour, Bay Harbor Islands, Biscayne Park, Coral Gables, Cutler Bay, Doral, El Portal, Florida City, Golden Beach, Hialeah, Hialeah Gardens, Homestead, Indian Creek, Key Biscayne, Medley, Miami, Miami Beach, Miami Gardens, Miami Lakes, Miami Shores, Miami Springs, North Bay Village, North Miami, North Miami Beach, Opa-locka, Palmetto Bay, Pinecrest, South Miami, Sunny Isles Beach, Surfside, Sweetwater, Virginia Gardens and West Miami. The City of Miami is the largest municipality, followed by Hialeah, Miami Gardens, Miami Beach, North Miami and Coral Gables. Each municipality has its own government and provides city services such as police and zoning protection.

## UNINCORPORATED MUNICIPAL SERVICE AREA (UMSA)

The unincorporated areas of Miami-Dade County do not fall within the jurisdiction of a municipality. With a population exceeding one million residents, the unincorporated area, if declared a city, would form the largest city in Florida and one of the largest in the nation.

## LOCATION

Miami-Dade County encompasses more than 2,000 square miles. Located along the southeast tip of the Florida peninsula, one-third of Miami-Dade County is located in Everglades National Park. Miami-Dade County is bounded by Biscayne Bay and the Atlantic Ocean to the east, Everglades National Park to the west, the Florida Keys to the south, and Broward County to the north.

### POPULATION 2010 CENSUS

|                      |           |
|----------------------|-----------|
| Total Population     | 2,496,435 |
| Unincorporated       |           |
| Miami-Dade County    | 1,102,955 |
| Total Municipalities | 1,393,480 |

# MIAMI-DADE COUNTY OFFICIALS



**Carlos A. Gimenez**  
*Mayor*



**Jean Monestime**  
*District 2*  
*Chairman, Board of*  
*County Commissioners*



**Esteban Bovo, Jr.**  
*District 13*  
*Vice Chairman, Board of*  
*County Commissioners*



**Barbara J. Jordan**  
*District 1*



**Audrey M. Edmonson**  
*District 3*



**Sally A. Heyman**  
*District 4*



**Bruno A. Barreiro**  
*District 5*



**Rebeca Sosa**  
*District 6*



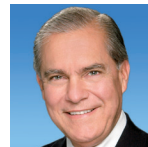
**Xavier L. Suarez**  
*District 7*



**Daniella Levine Cava**  
*District 8*



**Dennis C. Moss**  
*District 9*



**Sen. Javier D. Souto**  
*District 10*



**Carlos C. Zapata**  
*District 11*



**José "Pepe" Díaz**  
*District 12*



**Harvey Ruvin**  
*Clerk of Courts*



**Pedro J. Garcia**  
*Property Appraiser*



**Abigail Price-Williams**  
*County Attorney*

## MIAMI-DADE BOARD OF COUNTY COMMISSIONERS

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The Commissioners set policies and establish laws for the community. Commissioners are chosen in non-partisan, single-district elections. Miami-Dade County is structured into 13 districts. Residents choose only from among candidates running in the district in which they live. Commissioners serve four-year staggered terms, with elections scheduled every two years. Effective with the terms starting in 2012, Commissioners are limited to no more than two consecutive terms.

The Board of Commissioners selected Jean Monestime as Chairman, with his two-year term as Chair beginning Jan. 1, 2015.

## GOVERNANCE

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The Miami-Dade Board of County Commissioners is the governing body of unincorporated Miami-Dade County, and has broad, regional powers to establish policies for services that transcend city boundaries. The government provides major metropolitan services countywide and city-type services for residents of the unincorporated areas.

## STRONG MAYOR

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Miami-Dade has a Strong Mayor with the power to veto Commission action items. In January 2007, the Mayor was given additional powers providing for the oversight of the day-to-day operations of Miami-Dade. The Mayor can only serve two full terms of four years.

## OTHER OFFICIALS

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The Miami-Dade County Clerk is a constitutional officer of the State of Florida, elected to a four-year term. The Clerk serves as the County Recorder, custodian of all records filed with the Court, and as Clerk of the Board.

In 2008 voters made the position of Property Appraiser an elected one. The Property Appraiser is charged with determining the value of all property within the County for tax purposes, maintaining related records and granting exemptions.

The Miami-Dade County Attorney's Office provides legal representation to all aspects of Miami-Dade County government, including the Mayor, Board of County Commissioners, Property Appraiser, County departments and numerous boards, authorities, councils and commissions.

## NOTES

[illegible]